The 6 most important things we've learned about comparing & selecting BI software

#1 Why the choice and comparison of BI products is important

Choosing a software product that doesn't match your requirements can pose a serious threat to the business benefits achieved with a specific product. Laggards represent the lowest 10 percent of business achievements for a given business benefit, whereas best-in-class companies achieve the highest 10 percent.

#2 How to select a BI product

Before committing to any product, it is best practice to conduct a detailed, formal evaluation of multiple products. Our findings clearly show that companies that conduct competitive BI tool evaluation are more likely to have conducted comparison and selection of BI tools.

#3 What are the right criteria for evaluating BI software?

When selecting BI software, pay close attention to vendor and implementer support. Companies that receive excellent partner offer are much more likely to achieve the highest levels of business benefits. Best-in-Class companies prove that it pays off. The organizations that achieve the greatest level of business benefits with business intelligence (BI) products are analyzed in detail.

#4 Why implementation speed matters for a BI product

Quick implementation is key to the success of BI tools. Performance benefits by selection type

#5 Why good support is especially important

When choosing a BI software tool, it is crucial to look for support options the vendor and implementation partner offer. Companies that receive excellent support are much more likely to achieve the highest levels of business benefits. Best-in-Class companies prove that it pays off. The organizations that achieve the greatest level of business benefits with business intelligence (BI) products are analyzed in detail.

#6 Avoiding problems

Business benefits by implementer support rating

To find out how users rated their BI tools and for further BI Survey findings, visit our new BI Survey website:

www.bi-survey.com