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**SAP Solution Brief**

SAP Analytics Portfolio | Enterprise Performance Management Solutions

# Reimagine Business Performance with Enterprise Performance Management Solutions





# Improve business performance

As part of digital transformation initiatives, CFOs are driving business model innovation in many organizations. By enabling your finance teams to better strategize, plan, analyze, optimize, and close and disclose results, enterprise performance management (EPM) solutions from SAP help you **increase revenue and profitability**.

## Improve business performance

Along with financial planning, reporting, compliance, and governance activities, CFOs and financial managers must assume more strategic responsibilities, such as partnering with the business to facilitate and improve decision-making. Finance teams often relied on time-consuming tasks such as aggregating spreadsheets and integrating disparate tools from multiple vendors. Lengthy planning, budgeting, and closing cycles, compounded with often-inaccurate

data, sometimes resulted in restatements and delayed, uninformed, and questionable decisions. With increasing competition and a laser focus on the customer as part of the new digital economy, the old way of doing things simply won't do any longer.

SAP helps you to meet obligations today while laying the foundation for digital transformation and a modern finance function.



# Adopt simple, integrated, and safe EPM solutions

Finance teams are leading business model innovation as part of digital transformation initiatives within their organizations. As a strategic partner to the business, finance must provide live insight into the business to support better, fact-based decisions and seize new opportunities. At the same time, it must centralize, simplify, and automate anything it can for maximum efficiency.

Our EPM solutions can be deployed in a modular fashion to address specific needs, such as replacing stand-alone spreadsheets for budgeting and planning, or providing an integrated, comprehensive solution designed to meet all your EPM requirements. Choose how you want to deploy – on premise or in the cloud – and improve operability and reduce cost of ownership with unique integration into SAP S/4HANA®, the SAP® Business Warehouse (SAP BW) application, the SAP BW/4HANA solution, the SAP HANA® platform, and other SAP Analytics solutions.

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## **Adopt simple, integrated, and safe EPM solutions**

Strategize and plan

Analyze and optimize

Close and disclose



Leverage enterprise performance management solutions to transform finance and accounting into strategic business partners



EPM solutions from SAP include:

- **SAP Strategy Management application** – Communicate objectives and initiatives, align business units, monitor and report progress, and proactively take action when issues arise
- **SAP Business Planning and Consolidation application** – Leverage planning, budgeting, and forecasting functionality with management and legal consolidations to improve planning accuracy, quickly explore different scenarios, shorten budget cycle time, close the books more quickly, and enable regulatory compliance
- **SAP Analytics Cloud solution** – Discover, visualize, plan, and predict all in one place versus having to use separate point solutions

- **SAP Profitability and Cost Management application** – Accurately measure product, customer, and channel profitability, and optimize to improve the bottom line
- **SAP Performance Management for Financial Services application** – Execute allocation and funds-transfer pricing and costing models, crunch huge data volumes easily and quickly, and perform ad hoc profitability simulations and what-if analysis
- **SAP Financial Consolidation application** – Provide faster, more reliable consolidations, and move beyond mere reporting to analyze the why and how of your financial events

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- **SAP Intercompany application** – Enable business units to reconcile intercompany balances at the invoice and transactional level via the Web throughout the period to eliminate a corporate bottleneck during close
- **SAP Disclosure Management application** – Reduce the time, risk, and cost associated with the production and approval of management reporting and both financial and nonfinancial regulatory statements and disclosures

See the figure on the next page for an overview of the performance management processes enabled by our EPM solutions.

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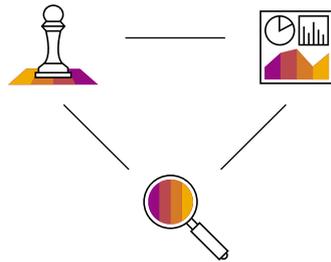


Meet your company's specific requirements with our comprehensive enterprise performance management solution suite.



**Strategize and plan**

- SAP® Digital Boardroom
- SAP Strategy Management
- SAP Business Planning and Consolidation (SAP BPC)
- SAP Analytics Cloud



**Close and disclose**

- SAP Digital Boardroom
- SAP BPC
- SAP Financial Consolidation
- SAP Intercompany
- SAP Disclosure Management

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**Analyze and optimize**

- SAP Digital Boardroom
- SAP Analytics Cloud
- SAP Profitability and Cost Management
- SAP Performance Management for Financial Services
- SAP BPC

Figure: Enterprise performance management solutions and processes



# Strategize and **plan**

SAP Digital Boardroom offers a real-time digital experience. It is powered by SAP HANA® and SAP Analytics Cloud. SAP Digital Boardroom can consume finance and other line-of-business data from SAP S/4HANA, the SAP HANA platform, SAP BW/4HANA, and other applications to provide a single source for key business metrics. With SAP Digital Boardroom, your business users can monitor business data, simulate financial results, and foster change. Using large single or triple-linked touch screens, you can achieve:

- Transparency into business processes
- Real-time, data-driven insights
- Simplified boardroom processes

Enterprise performance management solutions from SAP span the performance management lifecycle – from strategizing and planning to analyzing and optimizing for better performance outcomes, and closing and disclosing to enable efficient, timely management and statutory reporting and compliance.

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SAP Strategy Management helps your line managers and corporate executives develop and execute strategic plans. By linking strategic goals to initiatives, key performance indicators, and people, you can set clear priorities with measurability and accountability. Use the software to transform written plans into documents that help you define, discuss, and update goals with employees. Rich contextual visualizations help drive adoption of key objectives across the organization. Plus, the application helps you to intelligently manage resources and exceptions, so you can focus on initiatives that have the most impact.

SAP Business Planning and Consolidation (SAP BPC) lets you streamline bottom-up and top-down financial and operational planning processes using one application. Licensed separately, the planning and consolidation application works as an integral part of SAP S/4HANA. The application is available as a version for the SAP NetWeaver® technology platform and as a version for SAP BW/4HANA, both powered by SAP HANA; and as a version for the Microsoft platform.

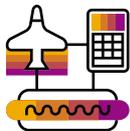
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Close the gap between business strategy and execution with SAP Strategy Management.



Familiar applications – such as Microsoft Excel and a modern Web client – serve as native interfaces to the software, minimize training, and foster adoption for improved budget cycle times and better results. Business process flows and real-time access to data enable you to carry out processes such as annual budgeting or the closing of the books according to corporate guidelines.

Combining planning with data discovery, visualization, and predictive analysis capabilities, SAP Analytics Cloud is built on SAP Cloud Platform and delivered as software as a service. You can create and modify planning models extemporaneously and plan and simulate at any level of detail, with any number of users in real time – all without the need to install software. Embedded social collaboration lets you discuss plans in context, and native integration with SAP BPC allows you to align plans across finance and business units.

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Close and disclose



Streamline planning and achieve a faster, more accurate close with SAP Business Planning and Consolidation.



# Analyze and **optimize**

Our EPM solutions designed for profitability include SAP Profitability and Cost Management and SAP Performance Management for Financial Services. These applications provide you the opportunity to gain deep understanding of the levers affecting organizational costs and profitability across key business dimensions – customers, products, and channels – both current and future.

Designed to enable fine-grained insight into areas of organizational profit and costs, SAP Profitability and Cost Management uses an activity-based costing approach that gives visibility of drivers that impact the bottom line and helps identify

profit-boosting opportunities. Use the application to identify the causes of underperformance, test assumptions, and take incisive action. Measure and understand how changes in resources and business activities affect business performance and derive true cost to serve to optimize resources for the most favorable business outcome. Weigh the cost of providing shared services such as IT and HR to users within the enterprise. And create powerful bill-of-materials cost models for accurate product costing. Rapid modeling and minimal maintenance enable fast time to value and low total cost of operation.

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With SAP Performance Management for Financial Services, you gain access to a multidisciplinary profitability application, powered by SAP HANA for analyzing huge data sets in lightning-fast time. It supports key allocation methods for revenues, costs, capital, and reserves – including global recharges and expenses, top-down allocations and distributions, and activity-based costing – helping you manage and analyze enterprise profitability and efficiency.

Additionally, you can execute allocation and funds transfer pricing and costing models, and use a high-speed finance and risk calculation engine along with business data aggregation and simulation and scenario management capabilities. Accurate profitability information informs business plans, using the interface with SAP BPC to apply allocation rules to planning data.

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SAP Performance Management for Financial Services provides powerful insights to sources of organizational profitability.



SAP Analytics Cloud brings analytics directly into your planning application, versus having to use a separate tool. In just a few clicks, you can allocate costs to different targets, create compelling data visualizations, run ad hoc reports, collaborate directly within the context of your plans, and answer complicated questions. You no longer need to jump between different analytics products to get the answers you seek.

In addition to inherent reporting and analysis functions within each EPM solution, the SAP BusinessObjects™ Business Intelligence (BI) suite natively integrates directly with your EPM solutions for more reporting, analysis, and dashboard functionalities.

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Embed collaboration tools and analytics directly into your financial planning processes with SAP Analytics Cloud powered by SAP Leonardo.



## Close and disclose

Our EPM solutions designed for consolidations include the SAP Financial Consolidation application and SAP BPC. Licensed separately, SAP BPC also works as an integral part of SAP S/4HANA. These solutions allow you to produce financial statements for both internal and external stakeholders more quickly and accurately.

For example, our financial consolidation applications support automated consolidation processes that meet management and statutory reporting requirements, including those for local GAAP and International Financial Reporting Standards. The software also supports multiple currencies, currency translation adjustments, minority interest and equity calculations, and intercompany reconciliation.

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Fast-track the close-to-disclose process with the SAP Financial Consolidation solution.



Organize and automate the creation and versioning of financial and nonfinancial reporting for external and internal purposes with the SAP Disclosure Management application. By generating a full audit trail and publication-ready reports, it helps you lower external audit costs, close the books more quickly, and streamline “the last mile of finance” while providing digital accountability and workflow throughout the process.

Our EPM solutions support the move toward continuous accounting. Instead of being limited by period-end closes to analyze results, you can transform your reporting processes to analyze financial data live during the period to make more timely decisions.

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Reduce the time, risk, and cost of regulatory and management disclosures with SAP Disclosure Management.



## Deliver a better top and bottom line

Our EPM solutions can help your finance team deliver better results. You can explore strategic alternatives, dynamically update plans to seize new opportunities, get live insight into what's happening for better decisions, and automate consolidation and reporting to close more swiftly with fewer errors.

And, if using SAP S/4HANA, you can take advantage of unique integration that provides real-time planning and consolidation capabilities without having to replicate your data. Whether you are in the midst of digital transformation or simply modernizing your finance function, you can:

- Improve financial planning and analysis, and escape spreadsheet proliferation
- Enhance profitability with fact-based decisions
- Deliver a faster, more reliable close to disclose
- Reduce cost and risk

**Deliver a better top and bottom line**



### Summary

Enterprise performance management (EPM) solutions from SAP help increase revenue and profitability by allowing you to better strategize and plan, analyze and optimize, and close and disclose results.

### Objectives

- Explore new business models and better ways to serve customers
- Align objectives, initiatives, and plans for better execution
- Eliminate lengthy, spreadsheet-driven financial planning and close cycles
- Reduce costs and optimize profitability for improved margins
- Empower finance teams to do more with less

### Solution

- Strategic management and streamlined planning, budgeting, and forecasting for transparency, agility, and alignment
- Profitability and cost management to see cost and profitability drivers across business dimensions
- Automated financial consolidation and disclosure management for faster, more reliable closing and reporting cycles

### Benefits

- Make better decisions and seize new revenue opportunities
- Increase organizational agility and accelerate planning cycles
- Improve profitability across the business
- Reduce time, errors, and cost of regulatory filings and disclosures

### Learn more

For more information, visit us [online](#).



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